

Location: Encino

Property Types: All Residential Prop - All Properties - All Properties

Price Range: \$0 - No Limit

Full Baths: 0 - No Limit

SQFT Range: 0 - No Limit

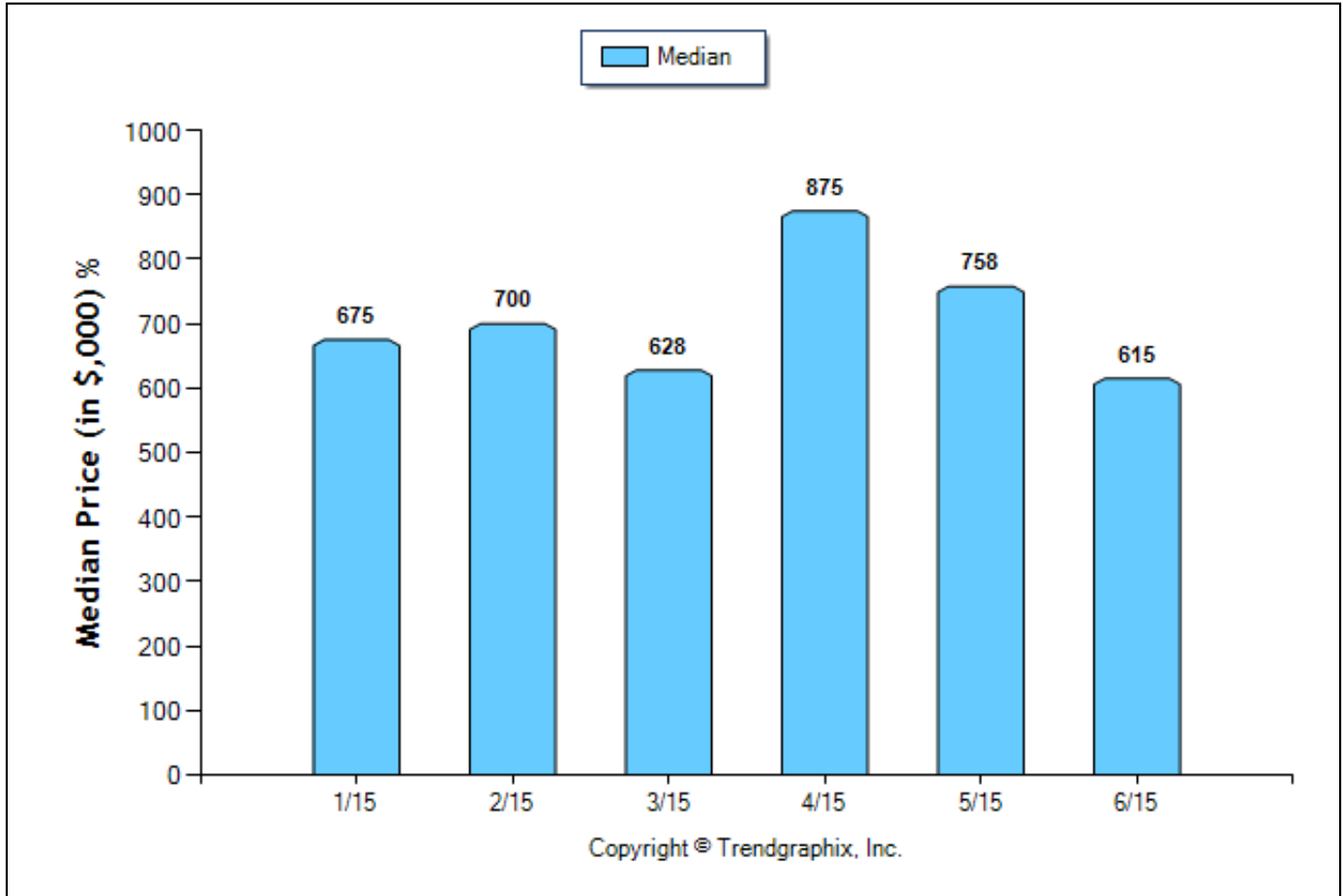
Half Baths: 0 - No Limit

Bedrooms: 0 - No Limit

Year Built: 0 - No Limit

Median Price of Sold (Jan. 2015 - Jun. 2015)

Prepared for you by: Deborah Kniss



| | Curnt vs. Prev Month | | | Curnt vs. 6 Months Ago | | |
|--------|----------------------|---------|----------|------------------------|---------|----------|
| | Jun. 15 | May. 15 | % Change | Jun. 15 | Jan. 15 | % Change |
| Median | 615 | 758 | -18.9% ▼ | 615 | 675 | -8.9% ▼ |

| Date | 1/15 | 2/15 | 3/15 | 4/15 | 5/15 | 6/15 |
|------------------------------------|------|------|------|------|------|------|
| For Sale | 142 | 153 | 169 | 167 | 174 | 183 |
| New Listing | 91 | 94 | 116 | 92 | 102 | 120 |
| Sold | 38 | 35 | 60 | 72 | 62 | 72 |
| Pended | 45 | 60 | 72 | 74 | 61 | 93 |
| Months of Inventory (Closed Sales) | 3.7 | 4.4 | 2.8 | 2.3 | 2.8 | 2.5 |
| Months of Inventory (Pended Sales) | 3.2 | 2.6 | 2.3 | 2.3 | 2.9 | 2 |
| Absorption Rate (Closed Sales) % | 26.8 | 22.9 | 35.5 | 43.1 | 35.6 | 39.3 |
| Absorption Rate (Pended Sales) % | 31.7 | 39.2 | 42.6 | 44.3 | 35.1 | 50.8 |
| Avg. Active Price | 1537 | 1644 | 1517 | 1561 | 1708 | 1652 |
| Avg. Sold Price | 1120 | 1003 | 936 | 1004 | 1157 | 997 |
| Avg. Sq. Ft. Price | 424 | 393 | 394 | 412 | 460 | 447 |
| Sold/List Diff. % | 97 | 96 | 98 | 99 | 97 | 99 |
| Sold/Orig LP Diff. % | 99 | 93 | 95 | 97 | 95 | 97 |
| Days on Market | 61 | 76 | 62 | 56 | 64 | 59 |
| Avg CDOM | 0 | 0 | 0 | 0 | 0 | 0 |
| Median | 675 | 700 | 628 | 875 | 758 | 615 |

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